

SMALL BUSINESS EXCHANGE

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March 14, 2019

The Technologies That Are Revolutionizing The Construction Industry

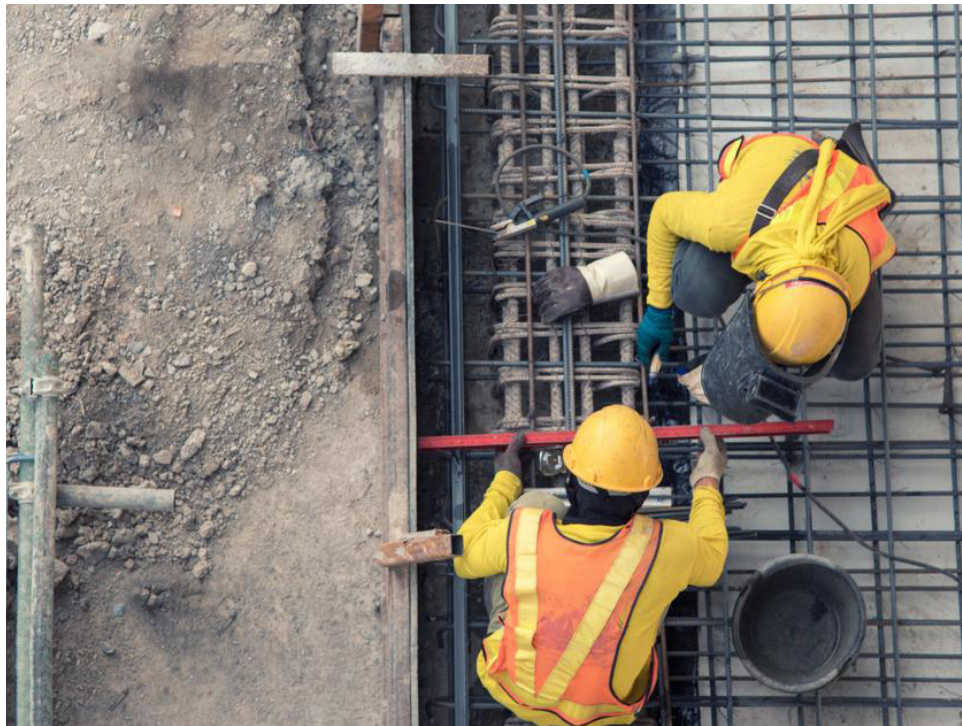


Image Credit by www.dakotasafety.com

[Article was originally posted on
www.dakotasafety.com]

Technology is changing the world. Almost every single thing we touch on a daily basis has been influenced by technology. Our cell phones, the tiny computers we keep in our pockets, have 100,000 times the speed of an early personal computer.

Our homes are “smart.” If someone rings our doorbell, we can see and talk to them from our desk at work. We can tell Alexa or Google Home to play music without lifting a finger, and we’ll have access to millions of songs.

We’re getting to the point where soon we won’t even have to drive our cars anymore. Driverless cars aren’t a matter of “if” anymore, but a matter of “when.” We’re already started to phase out the need for gasoline, with countries and companies alike pledging to commit to electric vehicles, phasing out the demand for fossil fuels.

Machines are predicted to take 800 million jobs by 2030. What people will do after machines have those jobs is another story for another article.

There is one industry in particular that’s known for its hard work, sweat, and manual labor. Working from sun up to sun down, getting dirty, getting tired, but getting the job done. When you picture the construction industry, I bet you don’t imagine a computer or any type of technology. I bet the first thing that pops into your head is a rugged construction worker wearing a construction hat, holding a hammer, covered in dust and dirt with a 5 o’clock shadow. There’s nothing technological about that.

But cutting edge technology has indeed been used in the construction industry for many years, particularly in the design phase (using models prior to construction for locating conflicts is an industry standard)

Now the construction industry is embracing new, revolutionary technologies in the building side of things as well. Considered as the “final frontier” for technological breakthroughs, construction companies are joining the rest of the world in the new age of technology. And as an industry that added 282,000 new jobs just last year, there will be plenty of people to use the technology.

Continued on page 8

U.S. Black Chambers - 10 Years of Service to the Black Business Community

By: Ron Busby, CEO and President of U.S. Black Chambers,

A crying need. A germ of an idea. A determination to make a difference. These are the elements that led to the 2009 founding of the U.S. Black Chambers, Inc. Despite meager startup capital and few business relationships in Washington, DC it wasn’t long before power players in the District took notice of our bold leadership and unapologetic approach to advocating for Black business owners. In the decade since, members,

supporters and sponsors have rallied to join this new, “unapologetically Black organization” in our quest to change the fortunes of America’s Black-owned businesses and the communities they serve.

At our inception in 2009, our mission was simple: to capitalize on the energy and euphoria resulting from the election of the nation’s first Black president and use it to amplify the concerns of Black business owners. We knew in order to truly be the voice of the nation’s Black

business owners we had to build intimate relationships with business owners, institutions, corporations, nonprofits, and individuals who were invested in the Black business community. We worked alongside some of Black America’s top business leaders to develop our 5 Pillars of Service: Advocacy, Access to Capital, Contracting, Entrepreneurial Training, and Chamber Development. Through our 5 Pillars we support African American Chambers of Commerce and business organizations in their work of developing and growing Black enterprises.

Within the first year of our founding the USBC gained the support and membership of 113 Black chambers of commerce from across the nation. These early-stage investments gave us the leverage, influence, and credibility we needed to legitimize our role as effective spokesman for the concerns of Black business.

At the 3-year mark we were in full stride, building relationships with the administration, elected officials on Capitol Hill, and with local and state elected officials in states where we had a chamber

affiliate. Our relationships with Black chambers and other business organizations allowed us to gain deeper insights into both challenges and opportunities faced by Black entrepreneurs. With a clear understanding of those challenges and opportunities we were able to effectively advocate for Black entrepreneurs on Capitol Hill for legislation and policies that encouraged small business growth.

The economic recession, race-related police brutality, and other intense social uproars diverted the nation’s focus from economic empowerment for Black business owners -- and the election of President Trump, quite frankly, has brought its own challenges. Despite these factors, we’ve navigated intensely difficult economic and political times by staying true to our reputation of being unapologetically black and by embarking on innovative ways to reach broader demographics of Black businesses including the creation of our National Black Business Directory, which consists of a listings of local, national, and international black-owned businesses.

Continued on page 6

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Business Toolkit

4 Simple Ways to Improve Jobsite Safety

[Article was originally posted on www.constructconnect.com]
By Kendall Jones,

Construction work is inherently dangerous. Construction consistently leads all industries in total worker deaths each year and has one of the highest fatality rates for worker deaths. The top priority of every construction company should be to protect their workers from injuries and ensure everyone makes it home safe at the end of each shift.

There are several reasons why construction work is so dangerous. Each jobsite is unique and presents its own sets of challenges and potential safety hazards. Unlike in a controlled environment, like a manufacturing plant or an office, jobsite conditions are constantly changing every day.

New hazards and safety concerns pop up as construction progresses. New crews of subcontractors come and go to complete for various trades. Due to labor shortages still being felt from the last recession, there is a larger number of less experienced workers on jobsites that don't have the years of safety training as the veterans they've replaced.



Photo credit by www.constructconnect.com

Providing a safe working environment for your workers doesn't have to be overcomplicated. With the proper planning and preparation, creating a safer jobsite is something that can be easily incorporated into your preconstruction planning process and duplicated on all your future projects. Taking these steps can bolster your company's safety culture and promote your commitment to providing a safe jobsite on every project.

Craft a Plan

Because each jobsite is different, it's important to build a site-specific safety plan for each project. As you work through building out your construction schedule, you should also be plotting out your safety plan. Be sure to rely on historical data from previous projects that are similar to your current one to craft your safety plan.

Identify the potential safety hazards and risks that each phase of the project will present. Determine the best way to mitigate the risks and eliminate the hazards with engineering controls, training, and personal protective equipment (PPE). These will change as work progresses, so be sure to focus on each stage or phase of the project and the individual tasks that workers will be required to complete.

For example, early in the project, your safety focus will probably be on potential hazards during site work like trenching accidents, cave-ins, equipment rollover, and workers potentially being struck by heavy equipment. As the project moves along you might have more workers working at height, so your focus will shift to fall protection and ladder and scaffold safety.

If you are the general contractor on the project, be sure to include your subcontractors in your planning process. Lean on their expertise for knowing what safety concerns are most prevalent in the work they do and how best to protect their workers. Trade contractors working as subs should work with the GC to provide input to ensure that their workers are properly protected from injuries.

Continued on page 11



Smart Ways TO WORK

by Odette Pollar

Late Again?

Two colleagues are waiting to leave for lunch at 11:30. Two minutes before you are set to walk out the door the phone rings. Your one-hour meeting ran over and has made you late for the next one. You had to stop for gas and there was a line at the pumps, and here you are, late again. "I'm sorry" you say, "It's just been wild today." What is the real problem here?

Perhaps you have a circle of friends and one is habitually late. The group makes adjustments.

When carpooling, that person is the last to be picked up. The group recognizes a pattern and responds accordingly. Quite often some version of the statement, "I just have a poor sense of time" is offered as explanation. But think about it. If that was the case the law of averages says that a person would run early about half the time and late the other half.

Being on time is a decision -- just as being late is a decision. The cycle of chronic lateness can be broken. Thinking and planning ahead combined with having a realistic schedule will help significantly. It is uncomfortable to constantly rush, have to apologize, or sit in traffic fuming at other drivers who are delaying you. Are they really the source of your difficulties?

Strategies for Combating Chronic Lateness

Your internal clock, which provides you with time-related information, may be set a little fast. You tend to underestimate how long it will take you to drive somewhere, gather information, pack, etc.

The easiest and best way to remedy the situation is also the lazy way. Do not bother to try to reset your clock. Learn, rather, how far "off" it is, then always add that amount of time to whatever your internal estimate says. So, for example, if you are chronically 15 minutes late, add an additional 15 minutes to your internal estimate.

Even though you run habitually late, do not feel that things can't change. Teach yourself to think differently about your relationship to time. Begin to see yourself as someone on time instead of saying, "My parents were like this, too. . ." or, "Oh, late again. Well, they expect me to be late anyway." New messages that counteract the old unhelpful ones are very useful. Think of a person you like and respect who is on time. What does he or she do? Talk about it with them. If there are specific strategies that they use, and there probably are, integrate them into your daily routine.

Be prepared early so you won't have to look for the keys, locate the sunglasses, or brush your

teeth at the exact moment you need to leave in order to catch the bus. Buy gas the night before when there is no time crunch.

Beware the "one last thing" or, "it will only take a minute" beliefs. Leaving at 7:30 in the morning to make an 8:30 meeting means that your hand is on the doorknob at 7:30.

In other words, 7:30 is not when you start looking for your keys, searching for your glasses, pouring coffee, glancing through the pile of mail, etc.

Start eliminating some of the excess tasks and responsibilities from your life. Being late can be a way of rebelling—a way of saying, "Oh yeah, you can make me attend, but not participate or be on time." If you have too much to do, begin to cut back. Volunteer less, skip a season, and say "no" more often—even to little things.

Continued on page 5



Access to Capital

Ready to Grow Your Business?

5 Low-Interest Business Credit Card Alternatives

[Article was originally posted on www.nav.com]

If you have good personal credit, it's relatively easy to qualify for a business credit card. But if you're planning to finance large expenses over time, using a credit card can get expensive.

Here are some alternatives to consider that may offer lower interest rates, or won't charge interest at all.

1. Small business loan

If your business has been around for a while and has good financials, you may be able to qualify for a small business loan. Banks and commercial lenders can often offer lower interest rates than business credit cards, especially if the loan is partially or fully guaranteed by the U.S. Small Business Administration.

As you shop around, make sure you know each lender's eligibility requirements, including how long you have to be in business and what your annual revenue needs to be to qualify.

Also, keep in mind that you may need to provide some form of collateral, such as real estate or business assets, to qualify for a low interest rate.

2. Business line of credit

A business line of credit is similar to a business credit card in that it's a form of revolving credit. During the draw period, you can borrow money, pay it back, and borrow it again. During the repayment period, however, you can't make additional draws.

A business line of credit offers a little more flexibility than a business loan, and depending on your business and the lender, you may be able to qualify for a low interest rate.

As with a small business loan, take your time to shop around and compare interest rates, fees, and eligibility requirements. Also, think about whether you want to secure the loan for a lower interest rate, and how long you want to repay the debt.

3. Microloans

If your business is just getting off the ground, you may have a hard time getting approved for a low-interest small business loan or line of credit. You may, however, be able to qualify for a microloan.

On average, microloans are slightly less expensive than business credit cards, so make sure to borrow wisely. You can typically borrow up to \$50,000, but the average is about \$6,000.

The eligibility requirements are less strict than a small business loan or line of credit, and you typically don't need to worry about collateral. You may also still be able to qualify if your credit isn't in great shape.

One microlender that doesn't charge interest at all is Kiva. It doesn't lend money directly to you, however. Instead, you request money from people in your community and in Kiva's community in \$25 increments. The only downside is that the borrowing limit is \$10,000. So if you need more money, compare what Kiva offers to other microloans.

4. 401(k) or life insurance policy loan

It's generally not a good idea to borrow money from a 401(k) plan or a cash-value life insurance policy. But if you're having a hard time finding cheap capital another way, it may be worth considering.

Interest rates on 401(k) and life insurance policy loans are typically low, and you'll often have at

least a few years to repay the debt. Whatever money you pay back goes back into your plan or policy over time.

You may, however, be limited on how much you can borrow. With a 401(k) loan, for instance, you can borrow up to the greater of \$10,000 or 50% of your vested account balance, or \$50,000, whichever is less.

With cash-value life insurance, you may only be able to borrow up to 90% of your cash value amount, which may not be much if you haven't had the policy for long.

Also, with 401(k) loans, keep in mind that if you leave your job for any reason at all, the loan could come due immediately. According to the National Bureau of Economic Research, 86% of 401(k) loan borrowers with an outstanding loan when they leave the company default on their payments.

As you consider your options, weigh both the benefits and drawbacks to determine if these options are worth it to get what you need.

■ Continued on page 11



California Sub-Bid Request Ads

Shimmick Construction Company Inc.
8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

LBE Subcontractor/Supplier Bids Requested For:

SFPUC Southeast Water Pollution Control Plant
042- Seismic Retrofit and Rehabilitation
Contract No. WW-665

BID DATE: March 28, 2019 at 2:00PM

Fax all quotes to 510-777-5099 or email to northwest.estimating@shimmick.com

Requesting certified LBE Subcontractor and Supplier Quotes on:

Structural Steel Contractors, Reinforcing Steel Contractors, Sandblasting Contractor, Building Moving Wrecking Contractors, Earthwork & Paving, Electrical Contracting, Plumbing, Painting/Waterproofing Contractor, Roofing Contractor, Concrete/Related Services, Drilling Services, Concrete Contractor, Sand and Water Blasting, Trucking and Hauling, Steel & Steel Products, Concrete Supplier and Manufacturer, Metals for Custom Fabrication Equip., Controls (Industrial & Commercial), Utility Products (Water Meters. Etc.), Electrical Equipment and Supplies, Instrumentation Equipment & Supplies, Lighting Supplies, Lumber EQ & Supplies, Construction & Building Materials, Water & Sewage Treatment Supplies, Sandblasting Equipment and Supplies, Pipes, Valves & Fitting Supplies, Surveying (Land & Aerial), Laboratory Services (Materials Testing)

Please visit www.sfwater.org/bids/bidlist.aspx for more information. You may also contact Natasha Inglis at ninglis@shimmick.com for access to the documents.

Subcontractors and Suppliers interested in this project may contact Bill Johnson by email at bjohnson@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the following DESIGN-BUILD trades:

Fire Sprinkler / Solar / Exterior Building Maintenance / Fire Alarm (Design Only)

1064 MISSION STREET - DESIGN-BUILD BID
1064 Mission Street, San Francisco, CA 94103

This is an SFCMD project with construction workforce and prevailing wage requirements.

BID DATE: 3/18/19 @ 2 PM

BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.

CONTACT:

Colby Smith at estimating@cahill-sf.com, (415) 677-0611.

CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for ALL trades EXCEPT:

Structural Concrete / Structural Light Gauge Metal Stud Framing / Exterior Building Maintenance / Elevators / Fire Sprinklers / Plumbing / HVAC / Electrical / Solar / Earthwork / Shoring / Hoist / Crane / Scaffold

YERBA BUENA ISLAND - REMAINING TRADES
301 Macalla Court, San Francisco, CA 94130

This is a TIDA project with a PLA and construction workforce requirements.

BID DATE: 3/18/19 @ 2 PM

BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.

CONTACT:

Colby Smith at estimating@cahill-sf.com, (415) 677-0611.

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California Sub-Bid Request Ads



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General Engineering Contractors
Providing Solutions to Difficult Projects

P.O. BOX 100 Folsom, CA 95763
Phone: (916) 351-0457 Fax: (916) 351-1674
Contact: John Pottenburgh

Sub-Bids Requested From **MBE, DBE, WBE** Subcontractors & Suppliers for:
OWNER: NAPA COUNTY DEPARTMENT OF PUBLIC WORKS
RIDGECREST DRIVE MPM 0.40, RDS 18-22 2017 STORM DAMAGE REPAIR –
GRADE BEAM WALL PROJECT.
BIDS OPEN: MARCH 21, 2019 AT 1:30 PM

Trades Solicited:
REBAR, CIDH (DRILLING), CONCRETE WORK, MGS – METAL BEAM GUARD RAIL, TRAFFIC CONTROL, READY MIX SUPPLY, AC PAVEMENT AND AC GRINDING.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.



SYBLON REID
General Engineering Contractors
Providing Solutions to Difficult Projects

P.O. BOX 100 Folsom, CA 95763
Phone: (916) 351-0457 Fax: (916) 351-1674
Contact: John Pottenburgh

Sub-Bids Requested From **MBE, DBE, WBE** Subcontractors & Suppliers for:
OWNER: NAPA COUNTY DEPARTMENT OF PUBLIC WORKS
SUNNYHILL DRIVE MPM 0.40, RDS 11-16 2017 STORM DAMAGE REPAIR –
GRADE BEAM WALL PROJECT.
BIDS OPEN: MARCH 21, 2019 AT 1:30 PM

Trades Solicited:
REBAR, CIDH (DRILLING), CONCRETE WORK, MGS – METAL BEAM GUARD RAIL, TRAFFIC CONTROL, READY MIX SUPPLY, AC PAVEMENT AND AC GRINDING.

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SYBLON REID
General Engineering Contractors
Providing Solutions to Difficult Projects

P.O. BOX 100 Folsom, CA 95763
Phone: (916) 351-0457 Fax: (916) 351-1674
Contact: Will Scott

Sub-Bids Requested From **MBE, DBE, WBE** Subcontractors & Suppliers for:
OWNER: COUNTY OF HUMBOLDT DEPARTMENT OF PUBLIC WORKS
MITCHELL ROAD (C4J090) AT P.M. 1.15 STORM DAMAGE PROJECT
PROJECT NO.: FEMA 4301-DR-CA PW 1029
CONTRACT NO.: 217300
BIDS OPEN: MARCH 26, 2019 AT 2:00 PM

Trades Solicited:
ASPHALT, PILINGS, CONCRETE & CEMENT, REINFORCING BAR SECTION, GUARD RAILINGS & BARRIERS, TRAFFIC CONTROL SYSTEM, PLANE ASPHALT CONCRETE, ASPHALT CONCRETE, FURNISH & DRIVE PILING, REINFORCING STEEL, METAL BEAM GUARD RAILING, CONCRETE BARRIER, PAVEMENT MARKING, SURVEYOR, LAND SURVEYING

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.



Floating Fire Station 35
Pier 22.5, SF, CA

BID DATE: Friday March 29, 2019 at 3:00 p.m.
EMAIL TO: Bill Krill - BKrill@swinerton.com

Swinerton Builders is requesting **STEEL** quotations from **ALL** subs.

20% LBE Participation required,
must be Certified by City of San Francisco.

SCOPE OF WORK:

To protect against sea-level rise and earthquakes, the City of San Francisco has awarded to Swinerton Builders a new approximately 16,034 gsf Fire Station on top of a floating barge at piers 22.5/24 (just north of the Bay Bridge) in San Francisco. This is a complete design-build project which is on Port of San Francisco land and will be managed by the San Francisco Department of Public Works (with LBE requirements) with funding through the Emergency Safety and Emergency Response (ESER) Bond passed in 2014. The project includes a steel frame building with metal decking, berthing for three Fire Boats, small craft storage and launching, dive equipment and boat, ambulance access and living quarters for Fire crews and officers.

TRADES:

Structural steel, Metal decking, Miscellaneous metal, Steel stairs and Decorative metal.

PLANS & SPECIFICATIONS:

Available through Swinerton "Smartbid" – contact Bill Krill at BKrill@swinerton.com

DOWNLOAD DOCUMENTS HERE:

<https://secure.smartinsight.co/#/PublicBidProject/431690>

WE REQUEST BIDS FROM ALL SUBS

Please submit your bid to BKrill@swinerton.com

"Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer"



THE PRESSURE GROUT CO.,

is submitting a bid on
March 26, 2019, @ 2PM,
for the following project:

Seismic Retrofit- Soil Improvements at
Marina Middle School
3500 Fillmore Street
San Francisco, CA 94123

We are looking for quotes for the following services from Certified DVBE Subcontractors and Suppliers of all trades to submit bids for:

1. Top Soil certified in accordance California Environmental Quality Act.
2. Trucking
3. Landscaping
4. Plumbing

Please submit your quotes by email to:
pgc@pressuregrout.com
Or by Fax to: 510-887-2275

Pacific States
ENVIRONMENTAL CONTRACTORS, INC.

CAL LIC. NO. 723241
11555 Dublin Boulevard
Dublin, CA 94568-2909
Phone: (925) 803-4333 • FAX: (925) 803-4334
Estimator: Keith Donahue
KDonahue@pacificstates.net

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor for the project listed below:

PROJECT:

Laguna Creek (Line E) Improvements
1200 feet Downstream of Cushing
Parkway to Starboard Drive in Fremont,
Alameda County California, Zone No. 6
Project.

OWNER: Alameda County Flood Control
and Water Conservation District
951 Turner Court, Room 300
Hayward, CA 94545

BID DATE: April 2, 2019 @ 2:00 PM

We hereby encourage responsible participation of Disadvantaged Minority/Women Owned Business Enterprises and solicit their subcontractor or materials and/or suppliers and trucking quotation for the following types of work including but not limited to:

Survey, Concrete, Fencing, Shoring,
Landscaping and Underground Utilities.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies for this project.

This will be a PREVAILING WAGE JOB.

Plans and specifications may be viewed at our office located at 11555 Dublin Boulevard, Dublin, CA, or may be viewed or purchased by contacting Central Blue Print at 17132 E. 14th Street, Hayward, CA 94541 (510-276-2275), East Bay Blue Print and Supply at 1745 14th Ave. Oakland, CA 94606 (510-261-2990), or Custom Blue Print, 1944 Mt. Diablo Blvd. Walnut Creek, Ca 94596 (925-932-3113).

PSEC is willing to breakout any portion of work to encourage Disadvantaged Minority/Women Owned Business Enterprises and solicit their subcontractor or materials and/or suppliers and trucking quotations as well as increase the expectations of meeting the D/M/WBE goal. If you require any assistance, please contact the Estimator, Keith Donahue, email him at KDonahue@pacificstates.net or call (925) 803-4333. Bids may be faxed to us at (925) 803-4334. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html. We are an Equal Opportunity Affirmative Action Employer.

If you need D/M/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 803-4333.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB.

PSEC is an Equal Opportunity/Affirmative Action Employer.

SMALL
BUSINESS
EXCHANGE



California Sub-Bid Request Ads



Graniterock

5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400 Fax (408) 365-9548
Contact: Bryan Jones
Email: estimating@graniterock.com

**REQUESTING SUB-QUOTES FROM
QUALIFIED SBE Firms
SUBCONTRACTORS/SUPPLIERS/
TRUCKERS FOR:**

**Gold Street Median Removal Project
Contract No. C0646**

**Owner: Santa Clara Valley
Water District**

Engineers' Estimate: \$175,000.

BID DATE: March 27, 2019 @ 2:00 PM

Items of work include but are not limited to:
Striping, Traffic Control, Grinding, Asphalt
and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the sub-contract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

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Sub-Bid Requests in the
Small Business Exchange**

**With a monthly readership of
75,000, SBE reaches a diverse
audience, cutting across ethnic and
gender lines as well as traditional
industry segments.**



Sub-Bids Requested from qualified DBE Subcontractors and Suppliers For:

NORTH CITY PURE WATER FACILITY

Owner: City of San Diego

Location: San Diego, CA

Bid Date: April 3, 2019 @ 2:00 P.M.

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Aggregates, Drilled Concrete Piers, Landscaping, Geotextiles, AC Paving, Decorative Concrete Paving, Curb & Gutter, Fencing, Ready-Mix Concrete, Reinforcing Steel, Precast Concrete, Welding, Structural Steel, Steel Decking, Metal Stud Framing & Drywall, Miscellaneous Metals, Decorative Metal Stairs & Railings, Wire Rope Decorative Metal Railings, Cabinetry, Waterproofing, Insulation, Metal Wall Panels, Composite Wall Panels, Roofing, Sheet Metal, Metal Doors/Frames/Hardware, Wood Doors, Access Doors, Overhead Coiling Doors, Aluminum Storefront, Glazing, Skylights, Louvers, Acoustic Plaster Systems, Ceramic Tiling, Acoustical Panel Ceilings, Flooring, Terrazzo Flooring, Tile Carpet, Metal Faced Acoustical Panels, Sound-Absorbing Wall Units, Painting & Coatings, Signage, Toilet Compartments, Toilet Accessories, Fire Protection Specialties, Metal Lockers, Window Treatments, Lab Casework, Dumbwaiters, Elevators, HVAC, Equipment, Cranes & Hoists, Electrical and Instrumentation, Cathodic Protection.

Plans and Specifications: Contract Documents may be obtained free of charge by visiting the City's website: <http://www.sandiego.gov>. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

**Request for Quotes from Certified DBE Subcontractors and Suppliers
Project: Centennial Corridor Mainline Project, Project No. NCIP 5109 (251)
Owner: City of Bakersfield**

BID SUBMITTAL DATE: March 28, 2019 at 11:00 AM

Request for quotes from Certified DBE Subcontractors and Suppliers for the following, but not limited to scopes of work: Aggregates, Asphalt Dike, Asphalt Paving, Bridge Bearing Pads, Bridge Deck Drainage System, CIDH Pile, Clean and Paint Bridge Railing, Clearing and Grubbing, Cold Plane AC, Concrete Barrier, Construction Area Signs, Decomposed Granite, Electrical, Fencing and Railing, Formliner, Guardrail, Hydroseed, Jacking Superstructure, Joint Seal Assemblies, Masonry Soundwall, Minor Concrete, Miscellaneous Iron and Steel, Miscellaneous Metal, MSE Wall Materials, Noise and Vibration Control, Overhead Signs, PCC Supplies, Post Tensioning CIP Concrete, Precast Manholes, RCP Pipe, Ready Mix Concrete, Reinforcing Steel, Roadside Sign, Rock Slope Protection, Slope Paving, Street Sweeping, Striping, Survey, Textured Concrete.

PLEASE SUBMIT QUOTES BY FAX TO (760) 471-4860 OR EMAIL TO SoCalBids@FlatironCorp.com

Plans and specifications can be downloaded, at no cost from City of Bakersfield PlanetBids Portal website: <https://www.planetbids.com/portal/portal.cfm?CompanyID=14660&BidID=57417> (registration required). Additionally, plans and specifications are available at Flatiron's San Marcos, CA and Chino Hills, CA offices. Please call to make an appointment to view plans and specifications.

This project has a 16% DBE Goal. In addition to request for participation from Certified DBE subcontractor's suppliers, Flatiron/Griffith, a Joint Venture ("Flatiron/Griffith") requests Non-DBE subcontractors to provide lower-tier DBE subcontractor and/or supplier participation. Non-DBE Subcontractors, please indicate lower-tier DBE participation offered on your quote as it will be evaluated with your price.

Flatiron/Griffith, a Joint Venture ("Flatiron/Griffith") analyzes and considers each DBE quote, including those that are broken down into economically feasible units to facilitate bidding. Assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials is available upon request. Additionally, please contact us if you require technical assistance.

Quotations must be valid for same duration as specified by Owner for contract award.

Subcontractors are required to possess and maintain a current contractor's license and must also be registered with the Department of Industrial Relations (DIR) as required by Public Contract Code Section 1725.5. Subcontractors will be required to execute Flatiron's Standard Subcontract Terms and Conditions and insurance requirements. A copy of our Standard Subcontract Terms and Conditions is available in electronic format upon request.

Bond Requirements: Notwithstanding any contrary language in a bid to Flatiron/Griffith, a Joint Venture ("Flatiron/Griffith") or any prior course of dealing between Flatiron/Griffith and a bidder, and unless waived in writing by Flatiron/Griffith, Flatiron/Griffith reserves the right to require each bidder to provide payment and performance bonds assuring bidder's obligations to Flatiron/Griffith in the amount of 100 percent of the bid to Flatiron/Griffith. Flatiron/Griffith will reimburse the bond premium at actual cost not to exceed 3%. The surety on the bonds must be a California admitted surety.

Flatiron/Griffith, A Joint Venture

1770 La Costa Meadows Drive, San Marcos, CA 92078

Phone (760) 916-9100 / FAX (760) 471-4860

Email: SoCalBids@flatironcorp.com

Point of Contact: Veronica Garcia, Estimating Admin.

WE ARE AN EQUAL OPPORTUNITY EMPLOYER

Late Again?

■ Continued from page 2

Be aware of grandiose thinking, such as believing that you can squeeze 30 appointments into a day, call all of the clients you need to in four hours, or arrive at Chicago O'Hare airport on Friday afternoon at 3:30, retrieve your luggage, and get downtown in time for a 4:30 event. Magical thinking also takes the form of believing that things somehow will be different (read: better) next week, even though you have not taken any steps to ensure that it will be so.

If you are a chronic over-booker or over-extender, estimate the time to perform each item on your To/Do list. Then add it up. Add 20% extra for the unexpected. That's really key. So much of what gets people off their schedule is not allowing for the unexpected. In practice, this means not making appointments for every open slot in your day. Sure you may not know when a derailment will happen, but you have enough experience to know that clients call unexpectedly, may be emotional and will need more than two minutes of your time. When you book yourself as though interruptions don't happen, it is a recipe for a repeated sense of failure, increased stress and anxiety.

Always look at your schedule before agreeing to accept new work or responsibilities. In order to add something, you must eliminate something else from your schedule. Consolidate similar activities such as answering telephone calls, correspondence, bill paying, and errands, and do them together. It is faster. Similarly, schedule multiple appointments for the same day instead of spreading them throughout the week. This reduces your travel time and parking hassles. Another helpful tip is to remember that when meeting with busy people, ask for the first appointment of the day. Your chances of having to wait are reduced.

Build routine activities into your weekly pattern of life. For example, back-up your computer every Friday, pay bills on the first and the fifteenth of the month only, change the beds on Monday, and replace batteries in smoke detectors every New Year's Eve.

Being late has a cascading effect. It throws schedules off or forces other people to make additional changes in their plans. Consider what making other people wait for you says. It sends a message that your time is important and theirs is not. Is that really what you mean to convey?

Odette Pollar is a nationally known speaker, author, and consultant. President of the management consulting firm, Smart Ways to Work based in Oakland, CA, her most recent book is *Surviving Information Overload*. Email to share your comments, questions and suggestions: odette@SmartWaysToWork.com.

Visit us at:

www.smartwaystowork.com

call: 1-800-599-8463.



California Sub-Bid Request Ads



McCarthy Building Companies, Inc.

20401 S.W. Birch Street, Newport, CA. 92660
Phone (949) 851-8383 Ext. 73347 • Fax (949) 756-6841
Stephanie Monsen, Preconstruction Manager – smonsen@mccarthy.com

Disabled Veteran Business Enterprise - Invitation to Bid

Project: SMMUSD – Samohi Discovery Building

Santa Monica California

Number: E-1808

Bids Due: March 21st, 2018 - 2:00PM PST

Location: 601 Pico Blvd, Santa Monica, CA 90405

Expected Start: June 2019

Expected Finish: June 2021

Project Size: 225,000 sq. ft.

Architect: HED

Description:

Create a new educational building in the phased campus master plan. Provide a new 4-story open building concept including physical labs, special education classroom, 28 classrooms for two houses with adjoining commons. The new 4-story building will consist of 50 meter pool, parking garage with lower level B2 and surface parking, dining facility, distribution center, special education classroom, project lead the way/physical science labs, special academic instruction collaboration classrooms, computer lab, career technology education labs and general classrooms.

Documents can be found at - <https://mbc.box.com/v/SamohiDiscovery>

REQUEST FOR QUALIFIED/CERTIFIED DBE SUBCONTRACTOR AND SUPPLIER PARTICIPATION

I-5 Sacramento Corridor Enhancement Project- REBID
Caltrans Contract Number: 03-0H10U4

DBE Goal 15%

Bid Date: March 20, 2019 at 2:00 PM

Separate quotes/pricing required from subs & suppliers for the base bid item(s) and the additive bid item(s). Quotes not received by 1:00 PM on bid day may not be reviewed/evaluated.

Flatiron West Inc. requests DBE subcontractor and supplier participation for the following items of work, but not limited to: CAS/Roadway Signs, Bridge Demo, Clear & Grub, Erosion Control, AC Paving, Cold Plane AC, CIDH, Pile Driving, Joint Seal Assembly, Rebar, Shotcrete, Soil Nail Walls, Tie Back Anchors, Overhead Signs, AC Dike/Curbs, Underground Utilities, Fencing, Metal Railing, MBGR, Bridge Concrete Barrier, Roadway Concrete Barrier, Striping, Electrical, Minor Concrete, Masonry, Pavement Fabric, Asphalt Crack Seal, Horizontal Drain, Grind PCC Pavement, Saw & Seal PCC, PCC Paving, PCC Demo, Remove and Replace Rapid Set Concrete, Polyester Concrete Overlay, Furnish/Erect Precast Girders, Cement/Lime Treatment, Aggregates: Class 2AB & Sand, Ready Mix, Concrete Pumping, Concrete Piling, Steel Soldier Pile, Underground Pipe Products: RCP & CSP, Misc. Iron & Steel, Misc. Metals, Trucking, HazMat Trucking, SWPPP Plan, SWPPP Materials, Lead Compliance Plan, Geotextile Materials, Paving Oil, Underground Precast, Street Sweeping and Traffic Control.

Non-DBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Ironworkers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron West will reimburse for bond premium up to 2%. Firms must possess & provide current contractor's license number & DIR Registration number on the quote. Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

To view and download projects docs for FREE from the Caltrans website you will need to "Create an Account" with Caltrans Connect. Use the following link <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php> to enter the Advertised Projects page and scroll to Contract number: 03-0H10U4. Sign in is required to access project plans.

Project documents may also be viewed in our office by appointment only, or downloaded for FREE from our Box ftp site. Please send an email request to NorCalBids@flatironcorp.com to view/access plans and specs for FREE on our BOX.com ftp site, or to set-up an appointment to view and meet with an estimator in our office.

Please send all quotes by email to NorCalBids@flatironcorp.com or to our BID FAX at 707-746-1603.

Flatiron West, Inc.
2100 Goodyear Rd Benicia, CA 94510
Phone 707-742-6000 Bid Fax 707-746-1603
Quotes can be emailed to: NorCalBids@flatironcorp.com
An Equal Opportunity Employer
Contractor License 772589



431 Payran Street, Petaluma, CA 94952
Phone: 707-835-2900 • Fax: 707-835-2994
Contact: Kelsey Godfrey
Email: bid@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL
STATE OF CALIFORNIA DGS CERTIFIED DVBE SUBCONTRACTORS & SUPPLIERS and
ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECT:

GEORGE WASHINGTON HIGH SCHOOL
VOLUNTARY SEISMIC STRENGTHENING

SAN FRANCISCO, CA

SFUSD Project #11898

BID DATE: March 26, 2019 @ 2:00pm

ESTIMATE: \$25,500,000

Trades needed but not limited to: Earthwork, Excavation and Backfill, Selective Demo, Site Clearing, Concrete, Cast-in-Place Concrete, Shotcrete, Structural Steel and Misc. Iron, Metal Fabrications, Casework, Roof Insulation, Modified Bitumen Roofing, Flashing and Sheet Metal, Unit Skylights, Firestopping, Joint Sealers, Hollow Metal Door Frames, Access Panels, Door Hardware, Glazing, Metal Framing, Gypsum Board, Ceramic Tile, Acoustical Ceilings, Painting, Visual Display Boards, Interior Signage, Toilet Room Accessories, Fire Protection Accessories, Metal Lockers, Walk-in Cooler and Freezer, Elevator Modernization, Fire Suppression, Plumbing, HVAC, Electrical, Asphalt Paving, Haz-Mat.

CONTACT: Kelsey Godfrey bid@arntzbuilders.com

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE
CARPENTER'S AND LABORER'S
COLLECTIVE BARGAINING AGREEMENTS
AN EQUAL OPPORTUNITY EMPLOYER

10 Years of Service to the Black Business Community

Continued from page 1

We also expanded our programmatic and member benefits by offering our most impactful resource to date: our Bank-Black Credit Card program designed to broaden access to capital for Black entrepreneurs. In 2016, USBC partnered with New Orleans-based Liberty Bank to create a unique credit card with one of the nation's lowest interest rates of 9.96% APR. Liberty Bank is one of the largest Black-owned banks in the country. Our partnership with Liberty Bank allows us to make a dual impact by supporting both a Black-owned bank and Black business owners.

Our efforts have not gone unnoticed, leading the way for us to be named the 2016 "Advocate of the Year," one of the highest award distinctions given by the Minority Business Development Agency (MBDA). With 10 years of service to the Black business community, March 8th 2019 marks our 10th anniversary of service to Black business owners, and Black America at large. As we celebrate our anniversary and prepare for our annual National Business Conference, we are reminded that we've achieved great success be-

cause we stand on the shoulders of past and living legends, who continue to support and guide us on our mission towards the realization of economic empowerment through entrepreneurship. To date we advocate on behalf of a collective 300,000 Black-owned small businesses; and will continue to adamantly serve as the leading voice of America's Black business owners.

####

Ron Busby is President and CEO of the U.S. Black Chambers, Inc., and has dedicated himself to the empowerment of the Black business community. Additionally, Mr. Busby has served on the Pfizer Small Business Council, National Newspapers Publishers Association Foundation Board of Directors, Essence Festival Entrepreneurial Advisory Committee, FCC Broadcast Diversity & Development Committee, Businesses for Responsible Tax Reform, Small Business Administration's Council on Underserved Communities, and is a founding member of Black Wealth 2020.

SOURCE: U.S. Black Chambers, Inc.



California Sub-Bid Request Ads

Arey Jones Educational Solutions is seeking DVBE subcontractors to provide deliveries and IT support services within the **San Diego North County Area for the North County Computer Printer Bid #B2019-06.**
Responses are due March 26, 2019 at 2:00pm.

Please contact
Jennifer Suhl at jenny.suhl@areyjones.com;
(800) 998?9199 Ph; (800) 403?8828 Fax

Arey Jones Educational Solutions
1055 Sixth Ave., #101, San Diego, CA 92101.



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Ware Malcomb Announces Construction Is Complete On Katella Office Campus Renovation

Ware Malcomb, an award-winning international design firm, today announced construction is complete on the exterior renovation of Katella Office Campus located at 3131 Katella in Los Alamitos, Calif. Ware Malcomb provided architectural design services for the project.

With two buildings totaling 149,916 square feet and situated over 9.6 acres, Katella Office Campus is ideally located on the border of Orange County and Los Angeles with easy access to numerous Southern California freeways and thoroughfares.

Ware Malcomb designed the new exterior architecture of the front entry locations of both buildings using new aluminum composite metal panels and glazing. Site improvements to the front entries also included upgrading the concrete paving and adding drought tolerant landscaping. In addition, the firm provided site upgrades to the shared break patios behind the buildings, including new paving, landscaping and added seating. New exterior paint on both buildings completed the renovation.

“We were able to modernize the design of both buildings while still utilizing the existing structural framing,” said Tom Myers, Regional Vice President of Ware Malcomb’s Irvine office. “This transformation has made Katella Office Campus a more inviting and functional space for the people who work there, while also making it easier for tenants to recruit and retain top talent in Southern California.”

The General Contractor for the project is CDG Builders and the Developer is Lincoln Property Company.

Ware Malcomb’s Irvine office specializes in the design of office, healthcare, industrial, advanced manufacturing, retail, hospitality and science & technology projects.

About Ware Malcomb (waremalcomb.com)

Established in 1972, Ware Malcomb is an international design firm providing planning, architecture, interior design, branding and civil engineering services to commercial real estate and corporate clients. With 22 office locations throughout the United States, Canada, Mexico and Panama, the firm specializes in the design of commercial office, corporate, industrial, science & technology, healthcare, retail, auto, public/educational facilities and renovation projects. Ware Malcomb is recognized as an Inc. 5000 fastest-growing private company and a Hot Firm and Best Firm to Work For by Zweig Group. The firm is also ranked among the top 20 architecture/engineering firms in Engineering News-Record’s Top 500 Design Firms and the top 30 interior design firms in Interior Design magazine’s Top 100 Giants. For more information, visit waremalcomb.com/news and view Ware Malcomb’s Design Highlights video at youtube.com/waremalcomb.

SOURCE: www.waremalcomb.com



Katella Office Campus located at 3131 Katella in Los Alamitos, Calif.

The Technologies That Are Revolutionizing The Construction Industry

■ Continued from page 1

In this article, we'll break down how technology is shaping construction, and what we can expect moving forward.

Autodesk Hops On The Construction Bandwagon

Autodesk calls itself the software company for people who make things. Sounds like a perfect fit for construction companies, right? Autodesk makes software that enables people to create everything from cars to houses to cities to your favorite summer blockbusters.

But that's just the beginning.

They also make the technology that can talk to robots, 3D print the latest fashions, and even fold DNA. They claim to make the software for "tomorrow."

Lately, they've been pushing the construction industry to come into tomorrow with them. Recently, they purchased a company called PlanGrid for a cool \$875 million. At its core, PlanGrid helps people work together. It helps general contractors, subcontractors, and owners in commercial, heavy civil and other industries collaborate in real time on projects.

It gives users access to project plans, checklists, tasks, progress photos, daily field reports, submittals, and a laundry list of other features. It has helped over 12,000 people complete more than one million construction projects.

And because one company wasn't enough, Autodesk also purchased another construction software platform called BuildingConnected for the comparatively low price of \$275 million. BuildingConnected will give Autodesk a network of 700,000 construction-related professionals that help real estate companies and construction firms find qualified workers and manage the bidding process.

Like PlanGrid, which took paper plan books and digitized them for construction sites, BuildingConnected modernizes the planning and management part of the construction process. Before BuildingConnected, companies managed their construction projects with complex Excel spreadsheets. BuildingConnected offers a much more simplified version to manage your projects and improve communication between project participants.

The acquisitions will help Autodesk expand its presence in the construction industry, which represents a \$12 trillion market opportunity. Autodesk plans to integrate PlanGrid and BuildingConnected with its existing software Autodesk Revit and Autodesk BIM 360 construction management platform.

The Rise Of The Humanoid

With the rise in technology comes an increase in efficiency. Efficiency comes in a variety of forms. Sometimes it's a new app or a streamlined system. Sometimes it comes in the form of a humanoid. That's right, a humanoid.

The dictionary defines a humanoid as having human characteristics or form; resembling human

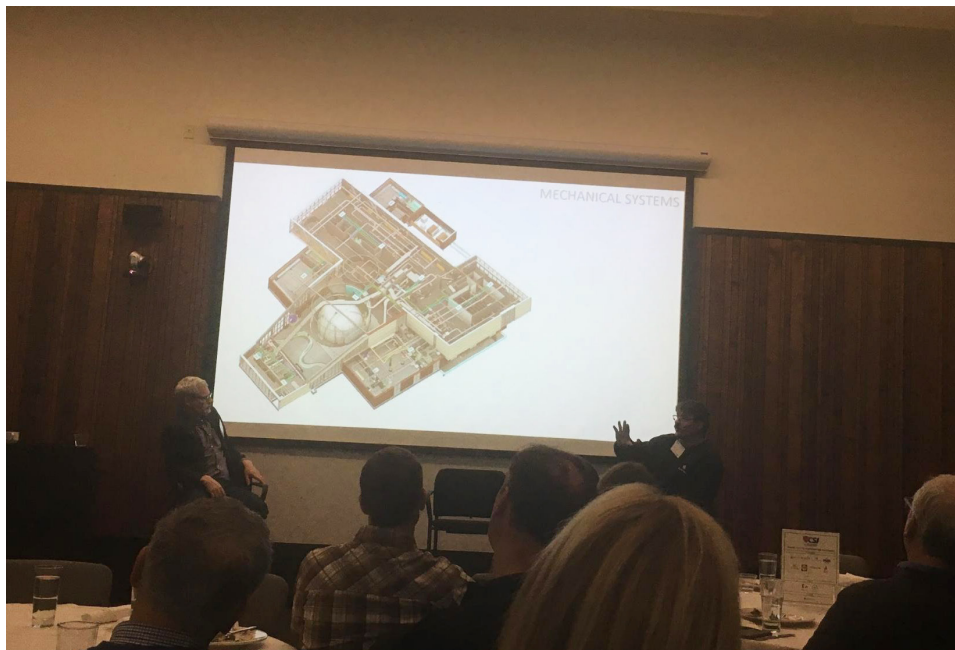


Image Credit by www.dakotasafety.com

beings. In this case, the humanoids are robots, and they're being used to help with construction.

Japan's Advanced Industrial Science and Technology have built what they are calling the "HRP-5P", a humanoid bot that can handle a variety of construction tasks when there's a shortage of staff or there are serious hazards.

The HRP-5P bot stands 6 feet tall with two arms, and two legs. It's the latest in its family of androids that began in 1998 with the HRP-1. The bot uses a mix of environment detection, object recognition, and precise movement planning to perform complex tasks, such as install drywall by itself. It can hoist up the boards and then fasten them with a screwdriver without any assistance.

The robots don't move as freely as humans, but they do have numerous joints that flex to degrees that you won't see in actual humans. It doesn't always look the most natural while it's working, but that doesn't make it any less effective.

The HRP-5P is methodical, but it is far from quick due to its tendency to take baby steps and act cautiously. The potential here is still enormous. In addition to typical construction work like hanging drywall, the robots can be used to build things like aircraft and large ships.

Japan made the robots in an attempt to make up for its lack of a workforce, with its population aging and the birthrate declining. However, robots can do much more than add to the workforce in Japan. They have the potential to change the way the entire world approaches construction.

Here's a short video if you want to see the robot in action: <https://youtu.be/XSg1dVPdYhA>

SAM

After the HRP-5P, comes SAM. SAM isn't a humanoid like the HRP-5P, but he serves a purpose just as crucial as the humanoid. SAM stands for semi-automated mason, and it's a robotic bricklayer - a robotic bricklayer that can lay bricks up to 3x faster than it's human counterparts.

SAM isn't looking to take the jobs of humans; he's just looking for a spot on the team. A hu-

man mason can lay about 300 to 500 bricks a day. SAM can lay down between 800 to 1,200 bricks in a day. If you have one human plus one SAM, you'll get the productivity of four or more human masons.

In this human-robot team, SAM will perform the mundane tasks, like picking up the bricks, applying mortar, and placing them where they are supposed to go. SAM's human counterparts will set up the worksite, lay the bricks in difficult areas, and handle the aesthetic details, like cleanup.

In its current form, SAM is best suited to work on massive flat walls - the kind of walls found in colleges, hospitals, and other large scale sites. However, some detailed work can be performed. For example, SAM can emblazon a company logo on a brick wall by following a pixelated map of the image. It can also create textured looks to wall faces.

Here's a short video if you want to see the SAM in action: <https://youtu.be/6s17IAj-XpU>

Increased Safety

Perhaps the most important thing to come from the rise of technology in the construction field is an increase in safety. The safety of the construction workers should always be the top priority, and thankfully new technology is making the workers safer than they've ever been. Here are five ways technology is making construction sites safer.

Centralized Safety Reports

Even today, most construction sites still use paper to file safety reports. This makes it extremely difficult for site managers to determine the best ways to make their sites safer since they have to dig through a mountain of paperwork.

Fortunately, things are finally starting to change. More and more construction sites are entering their safety reports into computer databases.

Now site managers have access to computer programs that monitor trends after gathering all the safety reports generated in a particular region. With this information at their disposal, site man-

agers can make informed decisions that will ensure worker safety and help avoid safety issues that have repeated themselves in the past.

Drones

Ranging from surveillance to inspections, drones are being used on construction sites for a variety of reasons — the most important being to keep the sites as safe as possible.

By identifying potential hazards and performing quick worksite inspections, drones are making construction sites safer than they've ever been. They also ensure the safety of construction workers by allowing supervisors to monitor workers throughout the day.

Wearables

Wearable technology enables the tracking and monitoring of people working in hazardous environments, making them safer. Businesses across the globe are implementing wearables in their work environments because of the impact it can have on overall safety.

With the help of wearables, businesses can detect things like gas, heat, a lack of movement by the workers, etc. If problems arise, nearby co-workers and management are notified immediately. This increases the chances of workers receiving immediate medical attention, which in turn leads to quicker recoveries and an increased chance of survival.

Mobile Technology

Technology that has been around for a number of years are finally starting to penetrate the construction field to make construction sites safer. Smartphones, combined with cloud technology and mobile apps, are entirely digitizing the safety processes. With smartphones, contractors no longer need to wait several weeks to get phone service to the construction site. Everyone is carrying around phone service in their pockets.

Safety checklists and approvals can be completed in realtime using smartphones. The digitization of safety processes via smartphones ensures smarter output, increased productivity, and real-time detection of conflicting activities.

Managers and co-workers can also keep tabs on what everyone on the job site is doing with mobile devices, limiting collisions and accidents that are common occurrences at construction sites.

The Dawn Of A New Era

It may have taken a little longer than expected, but the construction industry is finally utilizing technology to make things more efficient, more profitable, and most importantly, safer. We had to wait for it, but it appears like it's going to be worth the wait.

With tech companies getting involved in the construction field and humanoid construction robots on the horizon, we are in for a wild ride. Who knows what the next decade will hold.

SOURCE:

<https://www.dakotasafety.com/blogs/blog/technologies-revolutionizing-construction-industry>

Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 1000012733 GOLDEN GATE PARK STANYAN STREET FRONTAGE IMPROVEMENTS PROJECT

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on April 10, 2019**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sf-publicworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work to be done under this contract consists of general site and building demolition, hazardous material abatement in the building, general site grading, installation of new concrete sidewalks and curbing, installation of decorative concrete pavers, installation of asphalt paving, installation of natural pave pathways, installation of wood rail fencing, installation of metal bollards/chains, installation of irrigation and associated equipment, planting, installation of two bocce courts, installation of site lighting, installation of general park furniture, renovation of an existing restroom building into a concession kiosk with a restroom which includes, electrical, mechanical, plumbing, metal work, painting, tile work, general carpentry and minor roofing. The project is located at the east edge of Golden Gate Park along Stanyan Street between John F Kennedy Drive and Waller Street, San Francisco, California. All work is shown on the drawings and as

specified in these Specifications. The time allowed for completion is 210 consecutive calendar days. The Engineer's estimate is approximately \$3,400,000. For more information, contact the Project Manager, **Dan Mauer** at 415-581-2542.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **22%**. Call Diane Mai-Tran at 415-558-4080 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **March 20, 2019 at 10:00 a.m.** at the intersection of Stanyan St and Page St, just inside Golden Gate Park by the free-standing restroom building, San Francisco, CA 94117.

For information on the City's Surety Bond Program, call 415-986-3999 or bond@imwis.com.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the General Manager of the Recreation and Park Department recommends the contract for award, and the Recreation and Park Commission then adopts a resolution awarding the Contract. Pursuant to Charter Section 3.105, all con-

tract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

3/14/19

CNS-3231085#

SMALL BUSINESS EXCHANGE

OAKLAND UNIFIED SCHOOL DISTRICT

NOTICE TO BIDDERS

1. Notice is hereby given that the governing board ("Board") of the Oakland Unified School District ("District") will receive sealed bids for the following project, Bid No. 15137, ("Project" or "Contract"):

**Westlake Middle School – Playfield Renovation
2629 Harrison Street, Oakland, CA. 94612**

2. The Project consists of:

Scope of work includes renovation of the playground facilities and/addition of a synthetic play field; to include all code, life safety and ADA upgrades required; accessible parking lot, if parking is provided on campus; accessible loading; if loading is provided on campus; the public right-of-way, if pedestrian way is provided; accessible restrooms serving boys and girls; parking, loading, pedestrian way and restroom stall all comply with 2016 CBC Chapter 11B.

3. Engineer's Estimate: **\$805,000.00**

4. Project Manager for this project is **Lee Sims**, she can be reached at **(510) 535-7094**.

5. To bid on this Project, the Bidder is required to possess one or more of the following State of California contractors' license(s):

**A-General Engineering and/or
B-General Building Contractor**

The Bidder's license(s) must remain active and in good standing throughout the term of the Contract.

6. To bid on this Project, the Bidder is required to be registered as a public works contractor with the Department of Industrial Relations pursuant to the Labor Code. The Bidder's registration must remain active throughout the term of the Contract.

7. Contract Documents will be available on or after Wednesday, March 13, 2019, for review at East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077 Email: ebbp@eastbayblueprint.com, Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are NON-RE-FUNDABLE

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County
McGraw Hill Construction Data
San Francisco Builder's Exchange
Reed Construction Market Data
Contra Costa Builder's Exchange
Marin Builder's Exchange

8. Sealed bids will be received until **2:00 p.m., on Wednesday, April 10, 2019**, at the District Office, located at **955 High Street, Front Desk, Oakland, California**, at or after which time the bids will be opened and publicly read aloud. Any bid that is submitted after this time shall be nonresponsive and returned to the bidder. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code.

9. Pursuant to Public Contract Code section 20111.5, and the District's Prequalification for Prospective Certified Local/Small Local Resident bidders, only prequalified bidders will be eligible to submit a bid for this Project. Any bid submitted by a bidder who is not prequalified shall be non-responsive and returned unopened to the bidder.

10. All bids shall be on the form provided by the District. Each bid must conform and be responsive to all pertinent Contract Documents, including, but not limited to, the Instructions to Bidders.

11. A bid bond by an admitted surety insurer on the form provided by the District, cash, or a cashier's check or a certified check, drawn to the order of the Oakland Unified School District, in the amount of ten percent (10%) of the total bid price, shall accompany the Bid Form and Proposal, as a guarantee that the Bidder will, within seven (7) calendar days after the date of the Notice of Award, enter into a contract with the District for the performance of the services as stipulated in the bid.

12. A **mandatory**/voluntary pre-bid conference and site visit will be held on **Wednesday, March 26, 2019 at 10:00 a.m. at Front Entrance of Westlake**. All participants are required to sign in at the front Entrance of the Building. The site visit is expected to take approximately **[1] hour**. Failure to attend or tardiness will render bid ineligible.

13. The successful Bidder shall be required to furnish a 100% Performance Bond and a 100% Payment Bond if it is awarded the Contract for the Work.

14. The successful Bidder may substitute securities for any monies withheld by the District to ensure performance under the Contract, in accordance with the provisions of section 22300 of the Public Contract Code.

15. The successful bidder will be required to certify that it either meets the Disabled Veteran Business Enterprise ("DVBE") goal of three percent (3%) participation or made a good faith effort to solicit DVBE participation in this Contract if it is awarded the Contract for the Work.

16. The Contractor and all Subcontractors under the Contractor shall pay all workers on all Work performed pursuant to this Contract not less than the general prevailing rate of per diem wages and the

general prevailing rate for holiday and overtime work as determined by the Director of the Department of Industrial Relations, State of California, for the type of work performed and the locality in which the work is to be performed within the boundaries of the District, pursuant to section 1770 et seq. of the California Labor Code. Prevailing wage rates are also available from the District or on the Internet at: <http://www.dir.ca.gov>.

17. This Project is subject to labor compliance monitoring and enforcement by the Department of Industrial Relations pursuant to Labor Code section 1771.4 and subject to the requirements of Title 8 of the California Code of Regulations. The Contractor and all Subcontractors under the Contractor shall furnish electronic certified payroll records directly to the Labor Commissioner weekly and within ten (10) days of any request by the District or the Labor Commissioner. The successful Bidder shall comply with all requirements of Division 2, Part 7, Chapter 1, Articles 1-5 of the Labor Code.

18. The District has entered into a Project Labor Agreement that is applicable to this Project. For questions or assistance concerning the Project Labor Agreement, contact **Maribel Alejandre, (510) 835-7603 X 21, Davillier-Sloan, Inc. 1630 12th Street, Oakland, California, 94607**.

19. The District shall award the Contract, if it awards it at all, to the lowest responsive responsible bidder based on:

A. The base bid amount only.

20. The Board reserves the right to reject any and all bids and/or waive any irregularity in any bid received. If the District awards the Contract, the security of unsuccessful bidder(s) shall be returned within sixty (60) days from the time the award is made. Unless otherwise required by law, no bidder may withdraw its bid for ninety (90) days after the date of the bid opening.

FICTITIOUS BUSINESS NAME STATEMENT

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0385469-00

Fictitious Business Name(s):

The Olympic Cafe

Address

555 Geary Street, San Francisco, CA 94102

Full Name of Registrant #1

Electrocelt Promotions, Inc. (CA)

Address of Registrant # 1

244 Kearny Street, Floor #7, San Francisco, CA 94108

This business is conducted by A Corporation.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 3/04/2019.

Signed: Brian Sheehy

This statement was filed with the County Clerk of San Francisco County on 03/04/2019

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed:

Sonya Yi

Deputy County Clerk

03/04/2019

3/07/2019 + 3/14/2019 + 3/21/2019 + 3/28/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0385323-00

Fictitious Business Name(s):

Yu Design

Address

653 8th Avenue, San Francisco, CA 94118-3701

Full Name of Registrant #1

Diana Nowlan

Address of Registrant # 1

653 8th Avenue, San Francisco, CA 94118-3701

This business is conducted by An Individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable

Signed: Diana Yu Nowlan

This statement was filed with the County Clerk of San Francisco County on 02-20-2019

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed:

Sonya Yi

Deputy County Clerk

02/20/2019

2/28/2019 + 3/07/2019 + 3/14/2019 + 3/21/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0385560-00

Fictitious Business Name(s):

Firefly Analytics

Address

1460 B Noe Street, San Francisco, CA 94131

Full Name of Registrant #1

Guillaume Guy

Address of Registrant # 1

1460 B Noe Street, San Francisco, CA 94131

This business is conducted by An Individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 3/11/2019

Signed: Guillaume Guy

This statement was filed with the County Clerk of San Francisco County on 3/12/2019

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed:

Fallon Lim

Deputy County Clerk

03/12/2019

3/14/2019 + 3/21/2019 + 3/28/2019 + 4/04/2019

5 Low-Interest Business Credit Card Alternatives

Continued from page 3

5. Crowdfunding

If you don’t want to borrow money at all and have a unique product, crowdfunding may be an option to get money without having to pay finance charges. Crowdfunding works by going straight to your customer base through websites like Kickstarter and Indiegogo. You create a compelling video showcasing your product and ask for small investments from people who are interested. In exchange, you offer early access to your product to the people who contribute. In other words, you

get the cash you need, and in return, you give your customers what you want to sell them anyway. Keep in mind, though, that it may be difficult to get a good crowdfunding campaign off the ground. You may need to hire someone to help you create the video and campaign, and you may not get the funding you need. Be realistic about your expectations, and make sure you have a backup plan in case the campaign doesn’t go as well as you want. The bottom line Business credit cards can be a great way to get rewards on operating expenses, and as long as

you pay your bill in full each month, you’ll never have to worry about paying interest. But if you think you’ll end up carrying a balance from month to month, it may be better to consider some lower-interest alternatives. As you look at these other financing options, take the time to determine what your business needs and your qualifications to pick the one that’s the right fit for you. SOURCE: https://www.nav.com/blog/5-low-interest-business-credit-card-alternatives-34103/

4 Simple Ways to Improve Jobsite Safety

Continued from page 2

Stage for Safety

You already stage your construction site for things like material delivery and equipment storage. Why not take it a step further and stage your jobsite for safety. Designate areas for specific trades or tasks near where the work is taking place. Be sure to include space for storing materials, tools, first aid supplies, and PPE so workers don’t have to traipse all over the jobsite to get the things they need to perform their work safely and efficiently. Set up zones and limit access to areas where hazards are a major concern. Cordon off areas and establish barricades as a visual reminder to workers of where they should and shouldn’t be on the jobsite. Limiting access to certain areas of the jobsite can help to eliminate several hazards including falls, being struck by objects, electrocutions, or getting caught in or between objects. It will also reduce traffic in areas where distractions by workers wandering through certain areas could create a potential hazard. Safety Meetings & Toolbox Talks

Before you allow your workers, or subcontractors, on the jobsite you want to make sure they have received comprehensive safety training and

have retained the knowledge to properly work safely. One way to help reinforce the safety training and make sure they are mindful of the risks and hazards on the jobsite is to hold safety meetings and toolbox talks. Hold a safety kickoff meeting before the start of each project or the beginning of each major phase. Set expectations for what is required of each worker in terms of safe working practices, proper use of PPE, and how to report accidents or unsafe working conditions. Toolbox talks can be held weekly or even daily. Focus on the tasks being performed each day and known or possible hazards and the engineering controls in place to protect workers. Engage workers by asking questions regarding safe working methods and answering any questions or concerns. This is also a great time to have each worker inspect their tools and PPE to ensure everything fits properly and is free of damage. Provide Supervision Safety is everyone’s responsibility on the jobsite, but you still need someone in charge to make sure the safety plan is being executed, work is being performed safely, and that all hazards are properly addressed.

Whoever is in charge of jobsite safety, whether it’s a safety manager, site superintendent, foreman, or some other supervisor, needs to keep an eye on workers throughout the day but they can’t be everywhere all the time. Technology like jobsite cameras, drones, and wearables are another great way to monitor workers. Consider using a buddy system and pair less experienced workers with veterans with strong safety records. Not only will this allow you to have workers looking out for each other, but it can be a great way to implement a mentoring program for younger workers. Empower all workers with the ability to stop work for safety violations or hazards until they can be addressed and corrected. Encourage workers to speak up when they see unsafe conditions or observe workers not following safe working practices. Taking a proactive approach to jobsite safety through early planning and preparation is a sure-fire way to help reduce the number of accident-injuries on a project and prevent fatalities. SOURCE: https://www.constructconnect.com/blog/construction-safety/4-ways-improve-jobsite-safety/

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- New Orleans RTA (Louisiana UCP)

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SMALL BUSINESS EXCHANGE

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